

Sometimes we have to start Slow...

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This can be challenging, in the fast instant world we are in.

We have instant messaging, fast food, cell phones, credit cards, etc...
We are not used to waiting.

So, when we hear "have patience, start small, start at the bottom, and work your way up" – **it could seem scary.**

But... now more than ever, in this New Economy, starting at the bottom and working your way up, is very important; and although this way takes longer, it is more solid. The hands-on experience will develop management skills, increase job talents, improve people skills, work ethics, problem solving and learning from others around you. These are all the things that are crucial to advancing your career.

Quote:

"Success means having the courage, the determination, and the will to become the person you believe you were meant to be."

Author: George Sheehan

I prefer to start at the bottom, and work my way up. This is exactly how I learned how to run a business. I started out working in a Salon as a Nail Technician; and then became a Salon Owner, and then a Product Manufacturer.

I have done every aspect of my business, training, shipping, filling, selling, product development etc... And, by learning all aspects of a business, you will know the in's and out's of the whole business; so when you are in a management position, or you open your own business, you will be ready to build that business and make it successful."

Quote:

"Action conquers fear."

Author: Peter Nivio Zarlenga

Whenever someone asks me if they should open their own business, I say, "Yes", always. However... you need experience first; you need at least 2 years hands-on experience, in the type of business you want to open.

- If you want to open your own Salon, then you need to work in a Salon; and build your clientele from scratch.
- Once you can learn how to build a clientele from scratch, and how to work in a Salon environment, observing for 2 years, what you like and what you don't like, you will have a good grasp on how a Salon should be run.
- When you have the experience of how to build a clientele, and the experience to train others how to build a clientele, you will have a successful Salon.



Tammy Taylor
CEO, Tammy Taylor Nails Inc.
Entrepreneur and Business Owner

The "key" is learning how to build a full clientele from scratch; when you can do this, you have the #1 Skill it will take to open your own business.

A busy Salon (Business) is a successful Salon. And, the busier a Salon is, the happier everyone is.

***With love,
Tammy Taylor***

Proverbs 13:11 Wealth from get-rich-quick schemes quickly disappears; wealth from hard work grows.

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